

UPSTATE WORKFORCE INVESTMENT BOARD ONESTOP OVERSIGHT COMMITTEE MEETING
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Date of Meeting: January 15, 2013
Time of Meeting: NOON
Place of Meeting: SC Works Spartanburg Conference Room "C"

100% Committee Member Attendance

Members Present:

Mr. Curtis Anderson
Mr. Shelley Blount
Mr. Wayne Gregory
Mr. Craig Jacobs, Chair
Mr. Carter Smith
Mr. Buddy Waters

Guests Present:

Ms. Johnnie-Lynn Crosby

WIB Staff Present:

Ms. Ann Angermeier
Ms. Brenda Connelly
Ms. Natalia Valenzuela
Ms. Dana Wood

Welcome and Opening Remarks

Mr. Craig Jacobs called the meeting to order at 12:05 p.m. and welcomed those in attendance.

SC Works Upstate Dashboards

Ms. Brenda Connelly shared the November and December 2012 SC Works Upstate dashboards with the committee. She talked about some key points in the documents. Ms. Connelly explained that traffic in the Union Center has somewhat declined, as compared to last year. She will be working with Ms. Rochelle Brown, SC Works Upstate Project Director, and Mr. Roy Lowe, Union Center Manager, to analyze why traffic has declined and possible strategies to improve this situation. Ms. Connelly also informed the committee that the Intensive Services Coordinator position at SC Works had been filled. A portion of the duties included with this position will be to focus on improving workshop participation as well as improving the quality and the quantity of SC Works Upstate workshops. Ms. Connelly pointed out a new item added to the monthly dashboards. An Obligated Training Funds amount has been added to the dashboard to give a clearer picture of current available training funds.

RSA/MOU Update

Ms. Dana Wood reported on the status of the RSA/MOU negotiations between the Upstate Workforce Investment Board (Upstate WIB) and the SC Department of Employment and Workforce (SCDEW). She stated that because negotiations with the state have stalled, the Upstate WIB Executive Committee met to discuss this issue. The committee decided to send a letter to the US Department of Labor (USDOL) to request a mediator to help resolve the remaining issues. Ms. Wood sent the letter to the USDOL on the Executive Committee's behalf. She received an email stating that the letter was received, but has not heard anything further. Ms. Wood informed the committee that the first quarter invoice was sent to SCDEW for their portion of SC Works Upstate costs. She does not expect payment until an agreement is signed. Mr. Jacobs asked if the invoice included SCDEW's share of the profit and Regional Business Services Manager's salary, which are the two items in the RSA being contested by SCDEW. Ms. Wood reported that those costs were, in fact, included in the first quarter invoice.

SC Works Spartanburg Evans Building Relocation Update

Ms. Wood reported that the lease between the Upstate WIB and Spartanburg Community College (SCC), for the Evans Building, is very close to being complete and ready for execution. She stated that a meeting between SC Works, Upstate WIB, and SCC representatives was held recently to discuss and finalize some details regarding the relocation. It was determined that roughly \$90,000 will be needed to cover the cost of the relocation this program year. Additional funds will be needed next program year, but they are not expected to be excessive. Ms. Wood informed the committee that Ms. Brown contacted BTC Properties management to request a lease extension for the SC Works Spartanburg current location. This is a precautionary measure to ensure that the center will remain functional in the event that construction on the Evans Building is delayed.

Eligible Training Provider List (ETPL) Approval

Mr. Jacobs reported that a committee representing local economic development organizations, SC Works Upstate, and the Upstate WIB, met to update the local Eligible Training Provider List. The state requires that the list be updated yearly to identify local area in-demand occupations to determine where WIA training dollars should be spent. The list contains all local in-demand occupations meeting the Upstate Workforce Investment Area's wage and educational criteria. Ms. Connelly and Ms. Wood explained the process used to create the list being presented. The One Stop Committee then reviewed each new occupation separately to determine if they are worthy of WIA training dollars. Discussion ensued. The approved list will be issued as an amendment to Local Instruction Letter 10-01. Ms. Connelly explained that the ETPL needs to be approved by the full Upstate Workforce Investment Board; therefore, the committee must vote to recommend the list, as written. Mr. Jacobs requested a motion and a second be made to approve this recommendation.

Mr. Wayne Gregory made a motion for the committee to make a recommendation to the Upstate Workforce Investment Board to approve the updated ETPL list as written. Mr. Buddy Waters seconded the motion. There were no abstentions. The motion carried.

Other Business

None.

Adjournment

With there being no other business or discussion from the floor, the meeting was adjourned at 12:54 p.m.

The next OneStop Oversight Committee meeting will be held on Wednesday, February 20, 2013 at 12:00 p.m. in the SC Works Conference Room C.

Brenda Connelly

From: Craig Jacobs [cjacobs@spencerhines.com]
ent: Friday, January 25, 2013 10:58 AM
To: Brenda Connelly
Subject: RE: One Stop Minutes 1-15-13

Thanks Brenda. Very well done.
Stay warm and enjoy your weekend too.
Craig

*Craig Jacobs, Broker
Spencer/Hines Properties
380 S. Pine St.
Spartanburg, SC 29302
864-583-1001 (office)
864-585-6188 (fax)
864-266-1561 (cell)*



to see all my listings, go to:

<http://www.loopnet.com/xNet/MainSite/Listing/MyListings/MyListings.aspx?LinkCode=29390>

From: Brenda Connelly [<mailto:bconnelly@upstatewib.org>]
Sent: Friday, January 25, 2013 9:04 AM
To: Craig Jacobs
Subject: One Stop Minutes 1-15-13

Hey Craig,

Could you please review the attached minutes and let me know if you have any suggested corrections or changes? If not, please let me know if you approve the minutes as written.

Have a great weekend!

*BRENDA CONNELLY
ONE STOP SERVICES COORDINATOR
Upstate Workforce Investment Board
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'ADVANCING THE FUTURE OF BUSINESS AND COMMUNITY'

TTY:711

SC Works Upstate

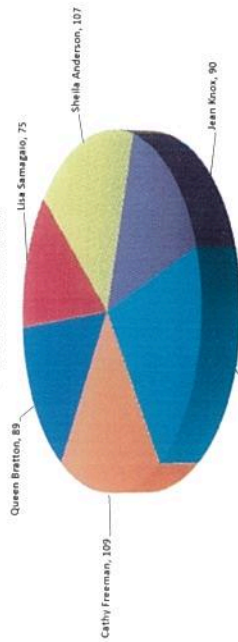
Monthly Report Card PY12
(November 2012)

Bringing Employers
and
Job Seekers
Together

DASHBOARD July 01, 2012 - June 30, 2013

	1st Quarter			2nd Quarter			3rd Quarter			4th Quarter			TOTAL
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	
Total Center Traffic	8960	9750	8620	10002	7513								44845
Total Unpublished Center Traffic	5442	5850	5171	6501	4508								27472
# Scheduled for Orientation	197	168	156	171	145								837
# Attended Orientation	141	109	89	99	73								511
# of Workshops Offered	25	31	31	42	26								155
# Scheduled for Workshops	201	196	156	235	104								892
# of Workshop Attendees	122	117	90	114	46								489
New ADULT Enrollments	21	25	17	22	10								95
New DW Enrollments	17	13	8	4	6								48
Total Caseload	624	692	631	614	591								
Avg Caseload per Career Consultant	78.0	75.3	70.1	102.3	93.5								
Total NEW ADULT Training Activities Opened Current Month													
215 Pre-Employment	9	17	3	2	0								31
300 Occupational	1	15	3	9	3								31
301 On the Job Training	0	0	1	1	0								2
327 GED	0	2	2	3	2								9
Total NEW Training Activities Opened Current Month													
215 Pre-Employment	6	9	4	5	1								25
300 Occupational	3	7	2	13	1								26
301 On the Job Training	0	0	0	0	0								0
327 GED	0	0	0	2	1								3
Adults Beginning Training Current Month	15	37	17	19	8								94
DW's Beginning Training Current Month	9	12	9	9	1								41
% of Clients Entering Training	63.2%	97.4%	99.0%	100.8%	96.5%								96.2%
# of New Job Orders Placed	161	137	147	174	169								783
# of Jobs New Jobs Available	1812	1778	1002	603	1866								7061
# Entered Employment	237	208	113	195	260								1033

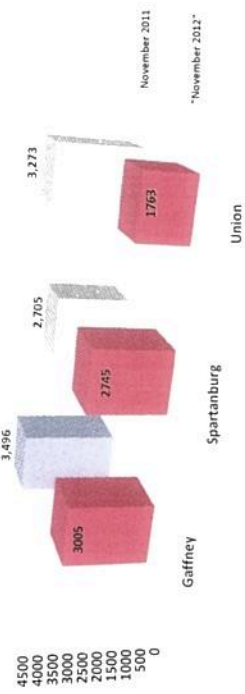
Current Caseload Divisions



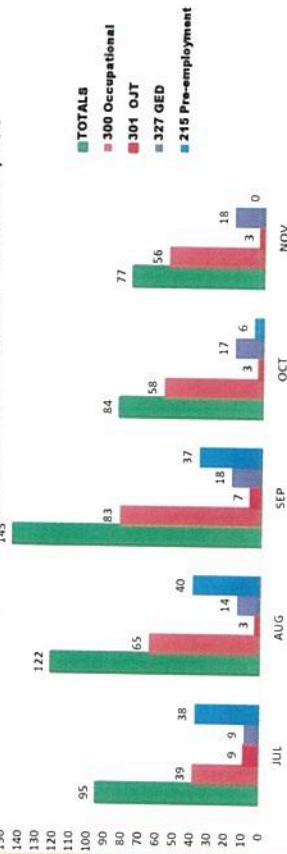
Enrollments Versus New Trainees for the Current Month



Total Traffic By Centers



Total Participants Presently In Training for the Month -- Includes Carryovers



SC Works Upstate

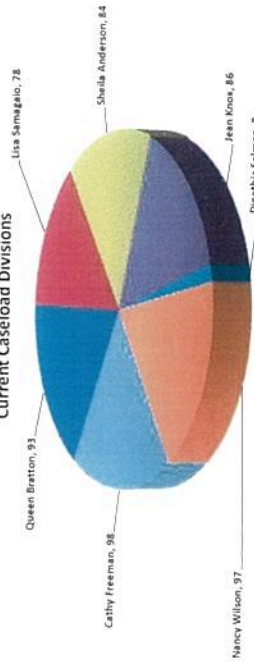
Monthly Report Card PY12
(December 2012)

Bringing Employers
and
Job Seekers
Together

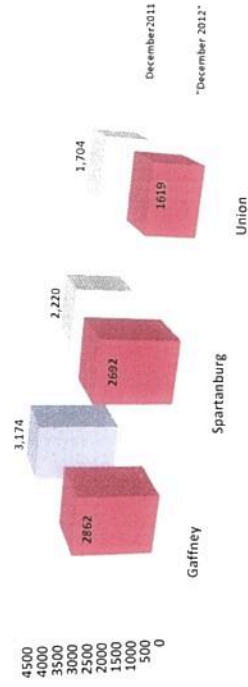
DASHBOARD July 01, 2012 - June 30, 2013

	1st Quarter			2nd Quarter			3rd Quarter			4th Quarter			TOTAL
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	
Total Center Traffic	8960	9750	8620	10002	7513	7173							52018
Total Unduplicated Center Traffic	5442	5850	5171	6501	4508	4304							31775
# Scheduled for Orientation	197	188	156	166	99	94							926
# Attended Orientation	141	109	89	109	73	56							567
# of Workshops Offered	25	31	31	41	26	23							177
# Scheduled for Workshops	201	196	156	237	104	87							981
# of Workshop Attendees	122	117	90	114	46	48							537
New ADULT Enrollments	17	25	17	22	10	10							105
New DW Enrollments	17	13	8	6	6	6							54
Total Caseload	624	692	631	614	591	544							54
Avg Caseload per Career Consultant	78.0	75.3	70.1	102.3	98.5	77.7							
Total NEW ADULT Training Activities Started Current Month													
215 Pre-Employment	9	17	3	2	9	1							41
300 Occupational	1	15	3	9	8	1							37
301 On the Job Training	0	0	1	1	2	0							4
327 GED	0	2	2	3	4	1							12
Total NEW Training Activities Started Current Month													
215 Pre-Employment	6	9	4	5	1	0							25
300 Occupational	3	7	2	13	1	0							26
301 On the Job Training	0	0	0	0	0	0							0
327 GED	0	0	0	2	1	0							3
ADULTs Beginning Training Current Month	15	37	17	19	6	3							97
DW's Beginning Training Current Month	9	12	9	9	4	0							44
% New Clients vs Clients Entering Trng	63.2%	97.4%	99.0%	100.8%	96.5%	88.7%							90.8%
# of New Job Orders Placed	161	137	147	174	108	72							799
# of Jobs New Jobs Available	1172	1778	1002	603	417	255							5507
# Entered Employment	237	208	115	195	231	146							1150
PY12 Training Obligation Total	\$102,204.75	\$130,718.66	\$88,452.00	\$47,940.00	\$44,349.00	\$25,759.00							\$419,423.41
PY12 OJT Obligation Total													\$28,720.00

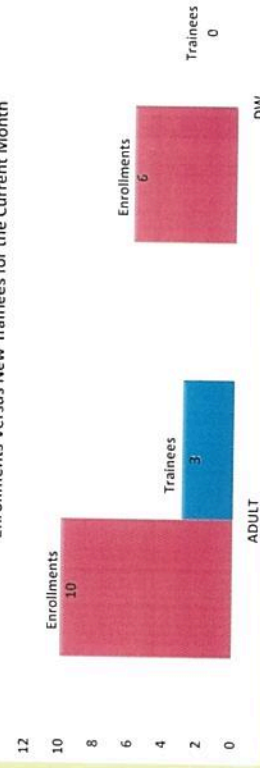
Current Caseload Divisions



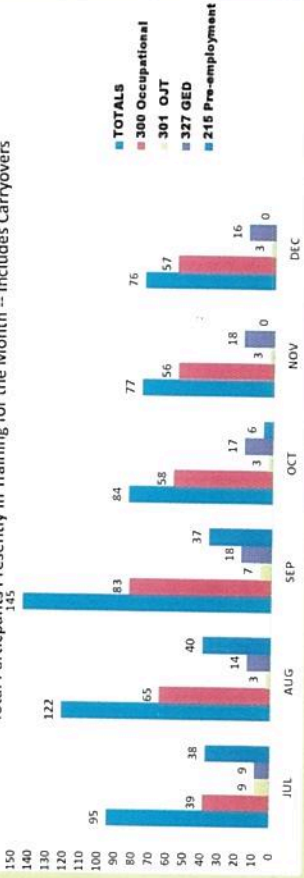
Total Traffic By Centers



Enrollments Versus New Trainees for the Current Month



Total Participants Presently In Training for the Month -- Includes Carryovers



Explanation of Dashboard:

1. **Total Traffic** is the total visitors for all locations combined.
2. **Unduplicated Traffic** is the total of visitors discounting multiple visits. All visitors are counted only once.
3. **Scheduled Orientations and Workshops** – self-explanatory
4. **Adult and DW enrollments** are the new enrollments for the month of the report.
5. **Total Caseload** is the total active caseloads of all Career Consultants combined.
6. **Avg Caseload** is determined by dividing the total active caseloads by the number of CCs.
7. **Total NEW ADULT and DW Training Activities Started Current Month** is the total number of training activities opened in the current month. This may include multiple training activities per participant.
8. **ADULTs and DWs Beginning Training Current Month** is the unduplicated training count for the month. All participants are counted only once regardless of the number of training activities they may have completed and are only counted once in the month they begin. This will give you the entered training number for the year. This number is used to compute the entered training percentage. (#9 below)
9. **% of Clients Entering Training** is the total of item 8 above divided by the number of new enrollments for the month. This will vary each month. This will allow us to be sure we are on track to reach our annual goal.
10. **Job Orders** entered are the number of new job listings entered by the BST for the month.
11. **# of New Jobs Available** is the number of new jobs available as listed per item 10 above.
12. **Entered Employment** is the placements recorded in SCWOS for the month.
13. **PY12 Training Obligation Total** is presented to inform the WIB of outstanding obligations added monthly as weelas provide a total for the year.

14. **PY12 OJT Obligation Total** is the total OJT monies obligated for the current PY.

CHARTS: (Left to Right)

1. **Current Caseload Divisions** reflects each CC's current active caseload.
2. **Enrollments Versus New Trainees for the Current Month** reflects new enrollments versus new trainees for the month by funding stream.
3. **Total Traffic** reflects the total Traffic for the moth compared to last year. This will change to a line chart once enough data is gained.
4. **Total Participants Presently in Training for the Month** reflects the total number of participants in training for the month regardless of their start date. Many of these participants started training earlier than the current month. These figures are given to provide an overview of the total number of participants in training in any given month.

Upstate LWIA Labc Demand

Occupation by Sector	# of Openings Aug-Nov 2012	ITA (Individual Training Account)	215 Pre-Vocational Training	OJT (On-the-Job Training)	2011 Upstate Area Average Wage
Healthcare					
Nursing Aides, Orderlies, and Attendants	288	Postsecondary award/certificate	N/A	None	10.11
Pharmacy Technicians	58	Postsecondary award/certificate	N/A	Yes	12.78
Opticians, Dispensing	14	High school diploma or equivalent	N/A	Yes	12.91
Medical Assistants	147	Postsecondary award/certificate	N/A	Yes	13.41
Emergency Medical Technicians and Paramedics	36	Postsecondary award/certificate	N/A	None	13.41
Medical Records and Health Information Technicians	77	Postsecondary award/certificate	N/A	None	14.74
Massage Therapists	61	Postsecondary award/certificate	N/A	None	15.18
Dental Assistants	79	Postsecondary award/certificate	N/A	None	15.46
Licensed Practical and Licensed Vocational Nurses	174	Postsecondary award/certificate	N/A	None	17.97
Surgical Technologists	13	Postsecondary award/certificate	N/A	None	18.37
Dental Laboratory Technicians	36	High school diploma or equivalent	N/A	Yes	18.88
Medical and Clinical Laboratory Technicians	32	Associate's degree	N/A	None	19.60
Physical Therapist Assistants	124	Associate's degree	N/A	None	21.09
Respiratory Therapists	11	Associate's degree	N/A	None	25.38
Registered Nurses	930	Associate's degree	N/A	None	27.05
Dental Hygienists	15	Associate's degree	N/A	None	27.21
Occupational Therapist Assistants	166	Associate's degree	N/A	None	22.48
Radiologic Technologists	31	Associate's degree	N/A	None	24.06

Upstate LWIA Labor Demand

Occupation by Sector	# of Openings Aug-Nov 2012	ITA (Individual Training Account)	215 Pre-Vocational Training	OJT (On-the-Job Training)	2011 Upstate Area Average Wage
Office & Administrative Support					
Receptionists and Information Clerks	264	High school diploma or equivalent	N/A	YES	11.76
Tellers	132	High school diploma or equivalent	N/A	YES	12.15
Mail Clerks and Mail Machine Operators, Except Postal Service	19	High school diploma or equivalent	N/A	YES	12.16
Office Clerks, General	307	High school diploma or equivalent	N/A	YES	12.30
Data Entry Keyers	33	High school diploma or equivalent	N/A	YES	12.71
Loan Interviewers and Clerks	36	High school diploma or equivalent	N/A	YES	13.68
Shipping, Receiving, and Traffic Clerks	103	High school diploma or equivalent	N/A	YES	13.86
Medical Secretaries	230	High school diploma or equivalent	YES	YES	13.93
Customer Service Representatives	765	High school diploma or equivalent	N/A	YES	14.24
Secretaries, Except Legal, Medical, and Executive	72	High school diploma or equivalent	YES	YES	14.48
Order Clerks	15	High school diploma or equivalent	N/A	YES	15.05
Bill and Account Collectors	99	High school diploma or equivalent	N/A	YES	15.28
Billing, Cost, and Rate Clerks	39	High school diploma or equivalent	N/A	YES	15.58
Legal Secretaries	31	High school diploma or equivalent	YES	YES	15.78
Bookkeeping, Accounting, and Auditing Clerks	175	High school diploma or equivalent	YES	YES	15.79
Human Resources Assistants, Except Payroll and Timekeeping	50	High school diploma or equivalent	N/A	YES	17.03

Upstate LWIA Labor Demand

Occupation by Sector	# of Openings Aug-Nov 2012	ITA (Individual Training Account)	215 Pre-Vocational Training	OJT (On-the-Job Training)	2011 Upstate Area Average Wage
Cargo and Freight Agents	16	High school diploma or equivalent	N/A	YES	17.46
Dispatchers, Except Police, Fire, and Ambulance	47	High school diploma or equivalent	N/A	YES	17.52
Payroll and Timekeeping Clerks	18	High school diploma or equivalent	N/A	YES	18.18
Executive Secretaries and Administrative Assistants	533	High school diploma or equivalent	YES	YES	20.30
Production, Planning, and Expediting Clerks	125	High school diploma or equivalent	N/A	YES	20.75
First-Line Supervisors/Managers of Office and Administrative Support Workers	386	High school diploma or equivalent	YES	None	23.06
First-Line Supervisors/Managers of Non-Retail Sales Workers	315	High school diploma or equivalent	YES	None	29.91
Interviewers, Except Eligibility and Loan	26	High school diploma or equivalent	N/A	YES	13.09
Management					
Food Service Managers	125	High school diploma or equivalent	YES	Yes	20.02
Property, Real Estate, and Community Association Managers	233	Postsecondary award/certificate	Yes	Yes	21.94
Storage and Distribution Managers	47	High school diploma or equivalent	Yes	Yes	37.61
Transportation Managers	26	High school diploma or equivalent	Yes	Yes	37.61
Managers, All Other	50	High school diploma or equivalent	Yes	Yes	38.38
Construction Managers	47	Associate's degree	Yes	Yes	48.38
General and Operations Managers	222	Associate's degree	Yes	Yes	50.64
Lodging Managers	17	High school diploma or equivalent	Yes	Yes	38.85

Upstate LWIA Labor Demand

Occupation by Sector	# of Openings Aug-Nov 2012	ITA (Individual Training Account)	215 Pre-Vocational Training	OJT (On-the-Job Training)	2011 Upstate Area Average Wage
Production					
Helpers--Production Workers	177	High school diploma or equivalent	N/A	Yes	12.10
Packaging and Filling Machine Operators and Tenders	90	High school diploma or equivalent	N/A	Yes	12.52
Electrical and Electronic Equipment Assemblers	82	Postsecondary award/certificate	N/A	Yes	14.30
Chemical Operators	13	Associate's degree	N/A	Yes	18.57
Inspectors, Testers, Sorters, Samplers, and Weighers	138	High school diploma or equivalent	N/A	Yes	14.60
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	31	High school diploma or equivalent	N/A	Yes	15.61
Machinists	185	Postsecondary award/certificate	N/A	Yes	16.33
Mixing and Blending Machine Setters, Operators, and Tenders	19	High school diploma or equivalent	N/A	Yes	16.48
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	15	High school diploma or equivalent	N/A	Yes	17.42
Computer-Controlled Machine Tool Operators, Metal and Plastic	92	Postsecondary award/certificate	N/A	Yes	18.16
Water and Liquid Waste Treatment Plant and System Operators	14	High school diploma or equivalent	N/A	Yes	18.21
Printing Machine Operators	19	High school diploma or equivalent	N/A	Yes	18.48
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	15	Postsecondary award/certificate	N/A	Yes	18.75
Welders, Cutters, and Welder Fitters	157	Postsecondary award/certificate	N/A	Yes	19.62

Upstate LWIA Labor Demand

Occupation by Sector	# of Openings Aug-Nov 2012	ITA (Individual Training Account)	215 Pre-Vocational Training	OJT (On-the-Job Training)	2011 Upstate Area Average Wage
Team Assemblers	44	High school diploma or equivalent	N/A	Yes	21.69
Tool and Die Makers	15	Postsecondary award/certificate	N/A	Yes	22.42
First-Line Supervisors/Managers of Production and Operating Workers	652	High school diploma or equivalent	Yes	Yes	27.18
Numerical Tool and Process Control Programmers	25	Postsecondary award/certificate	N/A	Yes	20.78
Installation, Maintenance & Repair					
Helpers--Installation, Maintenance, and Repair Workers	35	High school diploma or equivalent	N/A	Yes	11.62
Automotive Specialty Technicians	201	Postsecondary award/certificate	N/A	Yes	16.12
Automotive Master Mechanics	64	Postsecondary award/certificate	N/A	Yes	16.12
Automotive Service Technicians and Mechanics	18	Postsecondary award/certificate	N/A	Yes	16.12
Bus and Truck Mechanics and Diesel Engine Specialists	130	Postsecondary award/certificate	N/A	Yes	16.12
Maintenance and Repair Workers, General	564	High school diploma or equivalent	N/A	Yes	16.56
Automotive Body and Related Repairers	85	Postsecondary award/certificate	N/A	Yes	17.45
Millwrights	13	High school diploma or equivalent	N/A	Yes	19.28
Mobile Heavy Equipment Mechanics, Except Engines	23	Postsecondary award/certificate	N/A	Yes	19.93
Heating and Air Conditioning Mechanics and Installers	155	Postsecondary award/certificate	N/A	Yes	20.05
Industrial Machinery Mechanics	129	Postsecondary award/certificate	N/A	Yes	20.31
					22.20

Upstate LWIA Labor Demand

Occupation by Sector	# of Openings Aug-Nov 2012	ITA (Individual Training Account)	215 Pre-Vocational Training	OJT (On-the-Job Training)	2011 Upstate Area Average Wage
Electrical and Electronics Repairers, Commercial and Industrial Equipment	27	Postsecondary award/certificate	N/A	Yes	23.83
Telecommunications Equipment Installers and Repairers, Except Line Installers	131	High school diploma or equivalent	N/A	Yes	25.53
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	242	High school diploma or equivalent	Yes	Yes	26.37
Security and Fire Alarm Systems Installers	90	High school diploma or equivalent	N/A	Yes	14.81
Telecommunications Line Installers and Repairers	12	High school diploma or equivalent	N/A	Yes	17.47
Aircraft Mechanics and Service Technicians	32	Postsecondary award/certificate	N/A	Yes	23.66
Avionics Technicians	16	Postsecondary award/certificate	N/A	Yes	20.66
Construction & Extraction					
Helpers--Electricians	57	High school diploma or equivalent	N/A	Yes	11.98
Helpers--Pipefitters, Plumbers, Pipefitters, and Steamfitters	23	High school diploma or equivalent	N/A	Yes	12.43
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	15	High school diploma or equivalent	N/A	Yes	13.12
Industrial Painters, non-residential	57	High school diploma or equivalent	N/A	Yes	13.17
Operating Engineers and Other Construction Equipment Operators	31	High school diploma or equivalent/Postsecondary award/certificate	N/A	Yes	15.92
Sheet Metal Workers	37	Postsecondary award/certificate	N/A	Apprenticeship/OJT	16.16

Upstate LWIA Labor Demand

Occupation by Sector	# of Openings Aug-Nov 2012	ITA (Individual Training Account)	215 Pre-Vocational Training	OJT (On-the-Job Training)	2011 Upstate Area Average Wage
Plumbers	69	Postsecondary award/certificate	N/A	Apprenticeship/OJT	17.74
Pipe Fitters and Steamfitters	24	Postsecondary award/certificate	N/A	Apprenticeship/OJT	17.74
Electricians	174	Postsecondary award/certificate	N/A	Apprenticeship/OJT	18.31
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	197	High school diploma or equivalent	Yes	Yes	25.69
Structural Iron and Steel Workers	13	High school diploma or equivalent	N/A	Apprenticeship/OJT	16.98
Business & Finance					
Purchasing Agents	120	High school diploma or equivalent	Yes	Yes	28.18
Architecture & Engineering					
Mechanical Drafters	12	Associate's degree	N/A	None	22.57
Industrial Engineering Technicians	92	Associate's degree	N/A	Apprenticeship/OJT	22.90
Architectural Drafters	14	Associate's degree	N/A	None	23.61
Electronics Engineering Technicians	32	Associate's degree	N/A	None	25.90
Electrical Engineering Technicians	13	Associate's degree	N/A	Yes	25.90
Environmental Engineering Technicians	11	Associate's degree	N/A	Yes	28.75
Sales & Related					
Parts Salespersons	22	High school diploma or equivalent	N/A	Yes	15.28
Telemarketers	241	High school diploma or equivalent	N/A	Yes	15.46
Sales Representatives, Services, All Other	363	High school diploma or equivalent	N/A	Yes	16.85
First-Line Supervisors/Managers of Retail Sales Workers	1,158	High school diploma or equivalent	Yes	Yes	17.41

Upstate LWIA Labor Demand

Occupation by Sector	# of Openings Aug-Nov 2012	ITA (Individual Training Account)	215 Pre-Vocational Training	OJT (On-the-Job Training)	2011 Upstate Area Average Wage
Marketing and Advertising Representatives (Non-Commission)	144	High school diploma or equivalent	N/A	Yes	19.42
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	488	High school diploma or equivalent	Yes	Yes	27.43
Food Service					
First-Line Supervisors/Managers of Food Preparation and Serving Workers	568	High school diploma or equivalent	Yes	Yes	14.85
Computer & Math					
Computer Support Specialists/Technicians	453	Postsecondary award/certificate	Yes	Yes	20.36
Transportation & Material Moving					
Laborers and Freight, Stock, and Material Movers, Hand	240	High school diploma or equivalent/Postsecondary award/certificate	N/A	Yes	12.18
Industrial Truck and Tractor Operators	128	Postsecondary award/certificate	N/A	Yes	13.28
Excavating and Loading Machine and Dragline Operators	10	Postsecondary award/certificate	N/A	Yes	13.88
Driver/Sales Workers	191	Postsecondary award/certificate	N/A	Yes	15.37
Truck Drivers, Light or Delivery Services	224	Postsecondary award/certificate	N/A	Yes	17.37
Truck Drivers, Heavy and Tractor- Trailer	1,452	Postsecondary award/certificate	N/A	Yes	18.66
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	219	High school diploma or equivalent	Yes	Yes	24.46

Upstate LWIA Labor Demand

Occupation by Sector	# of Openings Aug-Nov 2012	ITA (Individual Training Account)	215 Pre-Vocational Training	OJT (On-the-Job Training)	2011 Upstate Area Average Wage
Crane and Tower Operators	11	Postsecondary award/certificate	N/A	Yes	24.96
Pest Control Workers	30	High school diploma or equivalent	N/A	Yes	19.86
Legal					
Paralegals and Legal Assistants	53	Associate's degree	N/A	None	17.14
Additional Occupations identified by LWIA					
Radiation Protection		Postsecondary award/certificate	N/A		
Robotics		Postsecondary award/certificate	N/A		
Multi-Skilled Maintenance (Mechatronics)		Postsecondary award/certificate	Yes	Yes	

Openings are from the Upstate and Greenville Workforce Investment Areas

All occupations with a minimum of 10 openings are listed

Openings from The Conference Board Help Wanted OnLine® data series

Source: SC Department of Employment & Workforce (11/29/12)