

UPSTATE WORKFORCE INVESTMENT BOARD ONESTOP OVERSIGHT COMMITTEE MEETING

Date of Meeting: August 7, 2013
Time of Meeting: NOON
Place of Meeting: SC Works Spartanburg Conference Room "B"
Next Meeting Date: October 16, 2013

100% Committee Member Attendance

Members Present:

Mr. Curtis Anderson
Mr. Shelly Blount
Mr. Wayne Gregory
Mr. Craig Jacobs, Chair
Mr. Carter Smith
Mr. Buddy Waters

Guests Present:

Ms. Rochelle Brown
Ms. Johnnie-Lynn Crosby

WIB Staff Present:

Ms. Ann Angermeier
Ms. Brenda Connelly
Ms. Dana Wood

Welcome and Opening Remarks

Mr. Craig Jacobs called the meeting to order at 12:10 p.m. and welcomed those in attendance.

SC Works Upstate Dashboard

Ms. Brenda Connelly, Upstate Workforce Investment Board (Upstate WIB) OneStop Services Coordinator, shared the SC Works Upstate June and July 2013 Dashboards with the committee. The June 2013 dashboard reflects comprehensive program year 2012 data. Mr. Craig Jacobs asked if the June 2012 dashboard was available for yearend comparisons. Ms. Connelly replied that she did not bring the June 2012 dashboard to the meeting, but assured the committee that she would email it to the committee for their review. Both dashboards were reviewed and discussed.

SC Works Spartanburg Evans Building Relocation Update

Ms. Rochelle Brown, SC Works Project Director, stated that renovations at the Evans Building are approximately eighty percent (80%) complete, and as planned, the center will be open for business by October 1, 2013. Ms. Brown explained some of the benefits of the move and having a much larger space, including the ability to host the annual job fair in-house. This will save money making it possible to host more events of this kind throughout the year. Another benefit of the move for SC Works clients is the close proximity to Spartanburg Community College downtown campus. Ms. Ann Angermeier, Upstate WIB Executive Director, pointed out that the City of Spartanburg has agreed to offer parking spaces in the Kennedy Street Parking Garage at no cost for the first six months after the move. At that time, the parking situation will be re-assessed and if needed, a fair rate will be negotiated. The committee was invited to a tour of the facility before the grand opening in October 2013.

RSA/MOU Update

Ms. Dana Wood, Upstate WIB Program and Project Manager, informed the committee that the PY13 RSA/MOU with the SC Department of Employment and Workforce (SCDEW) is currently in the negotiation phase. She stated the language in the RSA is not expected to be changed for the upcoming program year. She reminded the committee that although the PY12 RSA/MOU agreement was executed, it was done so with addendums that excluded the payment of certain items, including profit and the SC Works Regional Business Services Manager's salary. The Upstate WIB will continue to request that SCDEW pay their portion of those items, which has been a point of contention, and not agreed upon, for the past few years. Ms. Wood stated that there are active negotiations being held regarding SCDEW's share of the SC Works Spartanburg Center move to the Evans Building, as well. The SCDEW has extended the deadline for an executed RSA/MOU to December 2013. If an agreement is not executed at that time, the SCDEW has threatened to withhold WIA funding. The Upstate WIB has set a September 2013 internal deadline for an executed agreement. If an agreement has not been reached by this time the Upstate WIB will not allow SCDEW staff to move to the Evans Building. The SCDEW and the Upstate WIB negotiation teams will meet on August 26th to discuss this matter and attempt to come to an agreement. The committee was invited to attend.

PY13 Performance Negotiations

Ms. Wood updated the committee on a recent PY13 performance negotiation conference call with the SCDEW. She explained that the negotiations for the Adult and Dislocated Worker measures did not end on a positive note. Only one out of six measures was agreed upon, that being the adult average earning category. She explained that after many counter offers made by both parties for the remaining five measures, it was decided that the Upstate WIB negotiation team would defer to the Upstate WIB Executive Committee for guidance on how to proceed. The Executive Committee is scheduled to meet on Wednesday, August 14th to discuss this matter. The committee will be notified of any decisions made at this meeting.

Ms. Brown shared that the state negotiating team consistently comments on the Upstate's ability to exceed performance measures, therefore; they don't understand why the Upstate WIB objects to increased performance measures. She explained that reason is due to the fact the data used by the SCDEW to assess performance is historical in nature and not based on current trends. She shared that there has been a noticeable difference in the clientele requesting services at the Upstate SC Works centers, which most certainly will change performance outcomes. Ms. Angermeier added that the state recently implemented a sanctions policy that penalizes local areas for not meeting performance goals. One of the penalties is notifying the local county councils of the performance failure. Mr. Curtis Anderson asked what formula or method the state uses to determine performance measure expectations for each local area. Ms. Brown replied that this very issue is part of the frustration. If the SCDEW sent out their formula for local area performance measure expectations there would not be an issue. It seems as though the state chooses goals at random and expects local areas to agree to them, and ultimately meet or exceed them. Ms. Wood shared that at least one representative from the SCDEW negotiating team planned to attend the next Upstate WIB meeting on September 16th. She also reported that the recently appointed SCDEW Executive Director, Ms. Cheryl Stanton, planned to attend the board meeting, as well. A discussion ensued.

ETPL/Training Plan Revisions

Ms. Connelly presented a recently revised ETP List, as well as an SC Works Upstate training plan for the committee's review and possible approval. She explained that once approved by the committee, the revised ETP List and training plan would be referred to the full Upstate WIB for approval.

Ms. Connelly explained that the plan significantly reduces SC Works Upstate participant training options due to substantial increases to Adult and Dislocated Worker performance measures required by the SCDEW. The new ETP List and training plan focuses mainly on the manufacturing industry, with limited additional options available in healthcare, information technology, and management. All training options, with only a few exceptions, result in average wages exceeding the \$15/hour requirement indicated in the dislocated worker average earning performance standard. The training plan limits the number of participants receiving training in each curriculum to ensure successful performance measure outcomes. The training plan was reviewed and discussed.

Mr. Shelly Blount made a motion to approve the revised ETP List and SC Works Upstate training plan as presented. Mr. Wayne Gregory seconded the motion. There were no abstentions. The motion carried.

Other Business

Ms. Connelly informed the committee that the contract between the Spartanburg Area Chamber of Commerce and the Upstate WIB to fund \$10,000 toward the Chamber's Director of Workforce Initiative position had ended on June 30, 2013.

Adjournment

With there being no other business or discussion from the floor, the meeting was adjourned at 1:20 p.m.

SC Works Update

Monthly Report Card FY11
JUNE 2012 (FINAL)

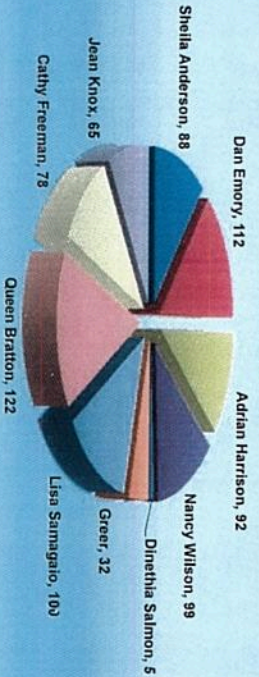
Bringing Employers
and
Job Seekers



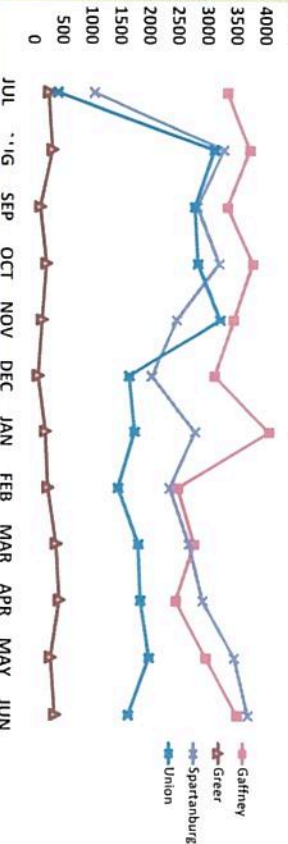
DASHBOARD July 01, 2011 - June 30, 2012

	1st Quarter			2nd Quarter			3rd Quarter			4th Quarter			TOTAL
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	
Total Center Traffic	5161	10593	9213	10207	9474	7098	9015	6781	7806	7956	9043	9556	102003
Total Unduplicated Center Traffic	2844	6528	5763	6160	6006	4579	5595	4205	4932	5069	5681	5905	63417
# Scheduled for Orientation							227	205	313	210	220	136	1311
# Attended Orientation							125	125	125	126	131	80	797
# of Workshops							25	37	36	37	40	30	207
# Scheduled for Workshops							194	334	225	249	1657	1657	1657
# of Workshop Attendees							104	183	138	147	280	81	913
New ADULT Enrollments	36	32	26	16	23	23	35	35	43	27	21	22	339
New DW Enrollments	12	17	18	15	11	20	24	20	30	11	10	13	201
Total Caseload						821	790	782	828	706	783	797	
Avg Caseload per Career Consultant						81.2	87.8	78.2	103.5	99.5	99.1	84.3	
ADULT Clients in Training *													
215 Pre-Employment						5	4	10	17	14	14	28	
300 Occupational						50	32	46	53	47	47	42	
301 On the Job Training						2	5	8	3	3	3	3	
327 GED						5	1	7	6	8	8	5	
DW Clients Entering Training *													
215 Pre-Employment						2	3	10	6	8	8	12	
300 Occupational						44	39	43	51	54	54	53	
301 On the Job Training						3	8	4	6	7	7	7	
327 GED						11	8	14	13	13	13	13	
Total Clients in Training						122	100	142	155	154	154	163	
% of Clients in Training Monthly Basis						15.44%	12.79%	17.15%	19.47%	19.42%	19.42%	21.48%	
# of New Job Orders Placed						323	183	214	246	192	213	177	1550
# of Jobs related to New Job Orders						562	2651	901	3999	1490	699	1573	15975
Entered Employment						198	225	594	276	380	256	248	2087

Current Caseload Divisions



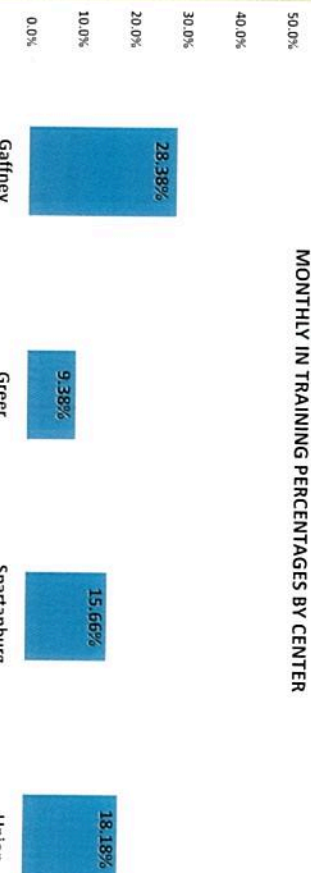
Total Traffic By Centers



Clients In Training



MONTHLY IN TRAINING PERCENTAGES BY CENTER



SC Works Update

Monthly Report Card FY13
(JULY 2013)

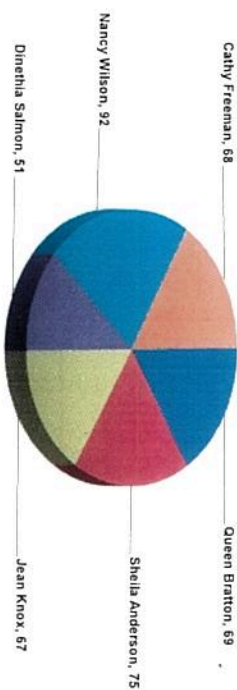
Bringing Employers
and
Job Seekers
Together



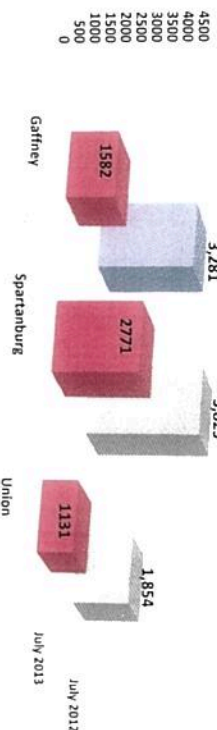
DASHBOARD July 01, 2013 - June 30, 2014

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Total Center Traffic	5484												5484
Total Unduplicated Center Traffic	3565												3565
# Scheduled for Orientation	89												89
# Attended Orientation	63												63
# of Workshops Offered	30												30
# Scheduled for Workshops	77												77
# of Workshop Attendees	61												61
New ADULT Enrollments	23												23
New DW Enrollments	2												2
Total Caseload	422												422
Avg Caseload per Career Consultant	70.3												70.3
Total NEW ADULT Training Activities Started Current Month	3												3
215 Pre-Employment	0												0
300 Occupational	0												0
301 On the Job Training	0												0
327 GED	4												4
Total NEW DW Training Activities Started Current Month	0												0
215 Pre-Employment	0												0
300 Occupational	7												7
301 On the Job Training	0												0
327 GED	2												2
Adults Beginning Training Current Month	7												7
DW's Beginning Training Current Month	3												3
% New Clients vs Clients Entering Trng	40.2%												40.2%
# of New Job Orders Placed	165												165
# of Jobs New Jobs Available	1935												1935
# Entered Employment	239												239
PY13 Training Obligation Total	\$133,781.09												\$133,781.09
PY13 OJT Obligation Total													\$0.00

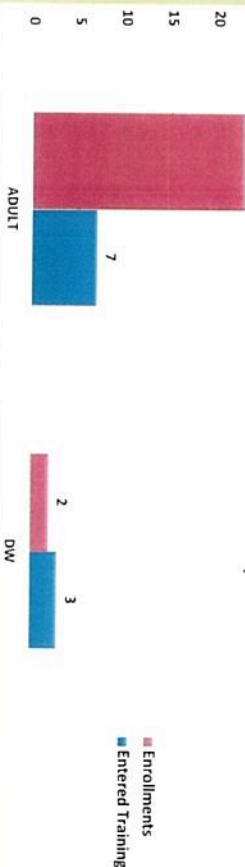
Current Consultant Caseloads



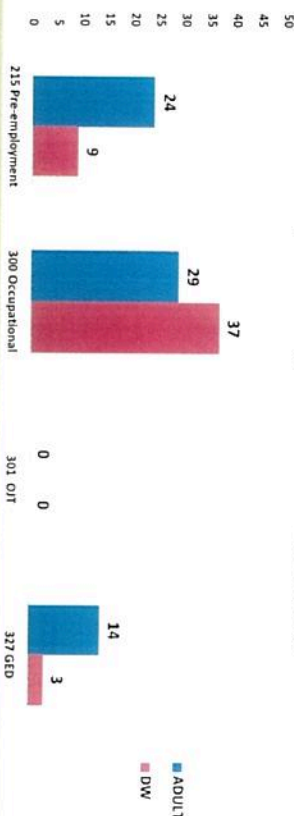
Total Traffic By Centers



Enrollments Versus New Trainees for the Current Month



ALL Participants In Training for the Month -- Includes Carryovers



SC Works Upstate (JUNE 2013)

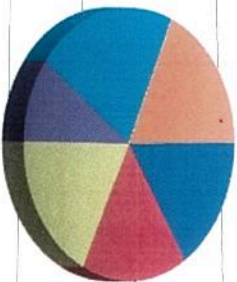
Bringing Employers
and
Job Seekers
Together



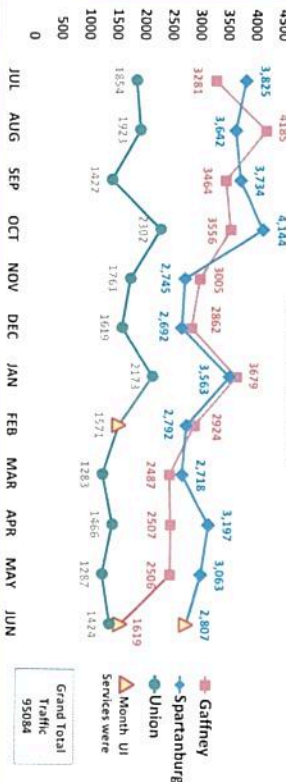
DASHBOARD July 01, 2013 - June 30, 2013

	1st Quarter			2nd Quarter			3rd Quarter			4th Quarter			TOTAL
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Total Center Traffic	6960	9150	8620	10002	7513	7173	9415	12327	6488	7170	6886	5950	95044
Total Unduplicated Center Traffic	5442	5850	5171	6501	4508	4304	5649	4312	3893	4492	4114	3510	57615
# Scheduled for Orientation	197	168	156	166	145	94	219	235	130	128	79	95	1832
# Attended Orientation	141	109	89	99	73	56	125	109	82	104	56	72	1158
# of Workshops Offered	25	31	31	41	26	23	28	41	40	36	12	60	334
# Scheduled for Workshops	201	196	156	237	184	87	146	163	145	164	61	79	1782
# of Workshop Attendees	122	117	90	114	46	46	70	79	51	153	43	50	983
New ADULT Enrollments	21	25	17	22	10	10	25	20	16	17	13	13	212
New DW Enrollments	17	13	8	4	6	6	6	3	5	7	3	3	84
Total Caseload	551	531	553	537	516	465	452	430	415	414	403	399	5165
Avg Caseload per Career Consultant	68.3	66.4	67.4	69.5	65.0	66.6	64.6	61.4	59.3	59.1	67.2	66.5	66.5
Total NEW ADULT Training Activities Started Current Month	9	17	3	2	9	1	5	19	8	0	2	2	77
215 Pre-Employment	3	7	2	13	1	0	3	1	1	0	4	1	26
300 Occupational	0	0	0	0	0	0	0	0	0	0	0	0	0
301 On the Job Training	0	0	0	2	1	0	1	0	0	0	0	0	0
327 GED	0	0	0	0	0	0	0	0	0	0	0	0	0
Total NEW DW Training Activities Started Current Month	6	9	4	5	1	0	0	1	1	1	0	0	17
215 Pre-Employment	3	7	2	13	1	0	3	1	1	0	4	1	26
300 Occupational	0	0	0	0	0	0	0	0	0	0	0	0	0
301 On the Job Training	0	0	0	2	1	0	1	0	0	0	0	0	0
327 GED	0	0	0	0	0	0	0	0	0	0	0	0	0
Adults Beginning Training Current Month	15	37	17	19	6	3	13	15	23	5	3	13	169
DW's Beginning Training Current Month	9	13	9	9	4	2	7	5	6	3	3	3	74
% New Clients vs Clients Entering Trng	63.2%	97.4%	99.2%	100.8%	96.5%	88.7%	84.7%	85.0%	89.7%	84.8%	80.9%	82.1%	87.3%
# of New Job Orders Placed	161	137	147	174	108	72	122	192	134	124	117	81	1479
# of Jobs New Job Available	1812	1778	1092	603	417	335	622	1457	405	720	568	598	10276
# Entered Employment	257	208	113	195	221	146	147	195	252	190	85	140	2039
PY12 Training Obligation Total	\$88,412,41	\$127,922,19	\$65,942,00	\$51,756,90	\$43,800,00	\$25,759,00	\$34,531,00	\$57,814,43	\$17,478,45	\$4,645,00	-\$756,00	-\$76,808,97	\$440,524,41
PY13 OJT Obligation Total													\$23,662,22

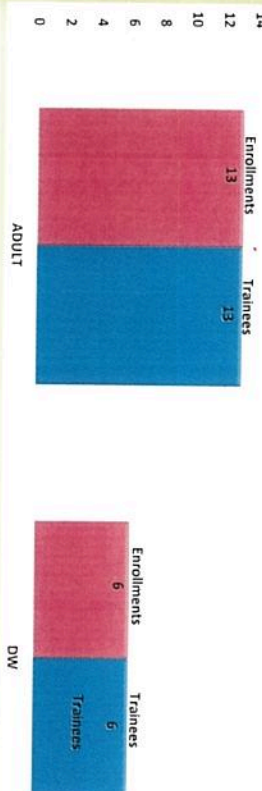
Current Consultant Caseloads



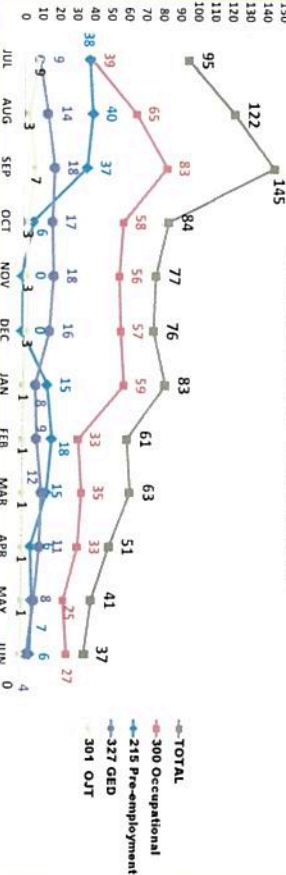
Total Traffic By Centers



Enrollments Versus New Trainees for the Current Month



Total Participants in Training for the Month -- Includes Carryovers



Eligible Training List Upstate Workforce Investment Area

Training	Average Wage	Degree/Certification
Associate - RN	26.00	6 Semester Associates
Respiratory Care	19.00	6 Semester Associates
Medical Lab Technician	17.00	Associates
Certified Medical Assistant	12.50	Associates
Dental Assistant	15.00	3 Semester Diploma
Massage Therapy	20.00	5 Semester Associates
Patient Care Technician (CCE)	10.50	6 Month Certificate
EMT (CCE)	12.00	3 Month Certificate
IT Support Specialist/Network Administration	20.00	3 Semester Certificate - 6 Semester Associates
Heavy Equipment Mechanics/ Diesel Engine Performance Certificate in Applied Science	18.00	3 Semester Certificate
CDL	15.00	4 Week Certificate
Welding	14.00	10 Week Certificate
Machine Tool Technology	20.00	3 Semester Certificate - 5 Semester Associates
Industrial Machinery Mechanics/Industrial Repair Technician	18.00	3 Semester Certificate
Industrial Engineering Technicians/ Industrial Electronics Technology/ Industrial Electronics Technology Automated Manufacturing - Robotics	20.00	5 Semester Associates
Mechatronics I or Technology	18.00	2 Semester Diploma - 5 Semester Associates
Robotics	18.00	5 Semester Associates
Amatrol	18.00	hours to be determined
Radiation Protection (Prep for Duke Energy)	22.00	5 Semester Associates
Chemical Operators	18.00	
Drafting/CADD/AutoCADD	15.00	Certificate
Microsoft Certified IT Professional - Server Administrator	22.00	Certificate

Six Sigma Black Belt - Online - 200 hours	20.00	Certificate
Six Sigma Green Belt - Online - 100 hours	20.00	Certificate
Production Technician (MSSC)	10.00	12 Week Course
Logistics Technician	11.00	78 Hour Course
Forklift Certification	11.00	Certificate
Fanuc Robotics (5 multiple certifications)	18.00	Certificate
Project Management	20.00	Certificate

Revised 9-16-2013

(1) Total slots per ETPL curriculum will be determined at the discretion of SC Works Upstate staff based upon the needs of the participant. LMI and wages will be considered when determining participant placements to address LMI/A state performance goals.

(2) Any or all slots could be assigned as OJT or customized training.