

Business Services Plan

Upstate PY 2018

SC WORKS

UPSTATE

BRINGING EMPLOYERS
AND JOB SEEKERS TOGETHER

I. Employer Product and Services

Various services are available to employers through our Business Service Team:

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- Customized Labor Market Information
- On-line job postings
- Customized training
- Incumbent Worker Training Grant information
- WIN assessment testing
- Recruitment, screening and referral service
- Annual large scale Job Fair
- Use of facilities for hiring activities
- Incentives available to employers (WOTC, Federal Bonding)
- On the Job training
- Strategies to avoid layoffs
- Assistance in managing a layoff
- Reemployment services for effected employees
- Resource to other local business services

Management/Organizational Structure

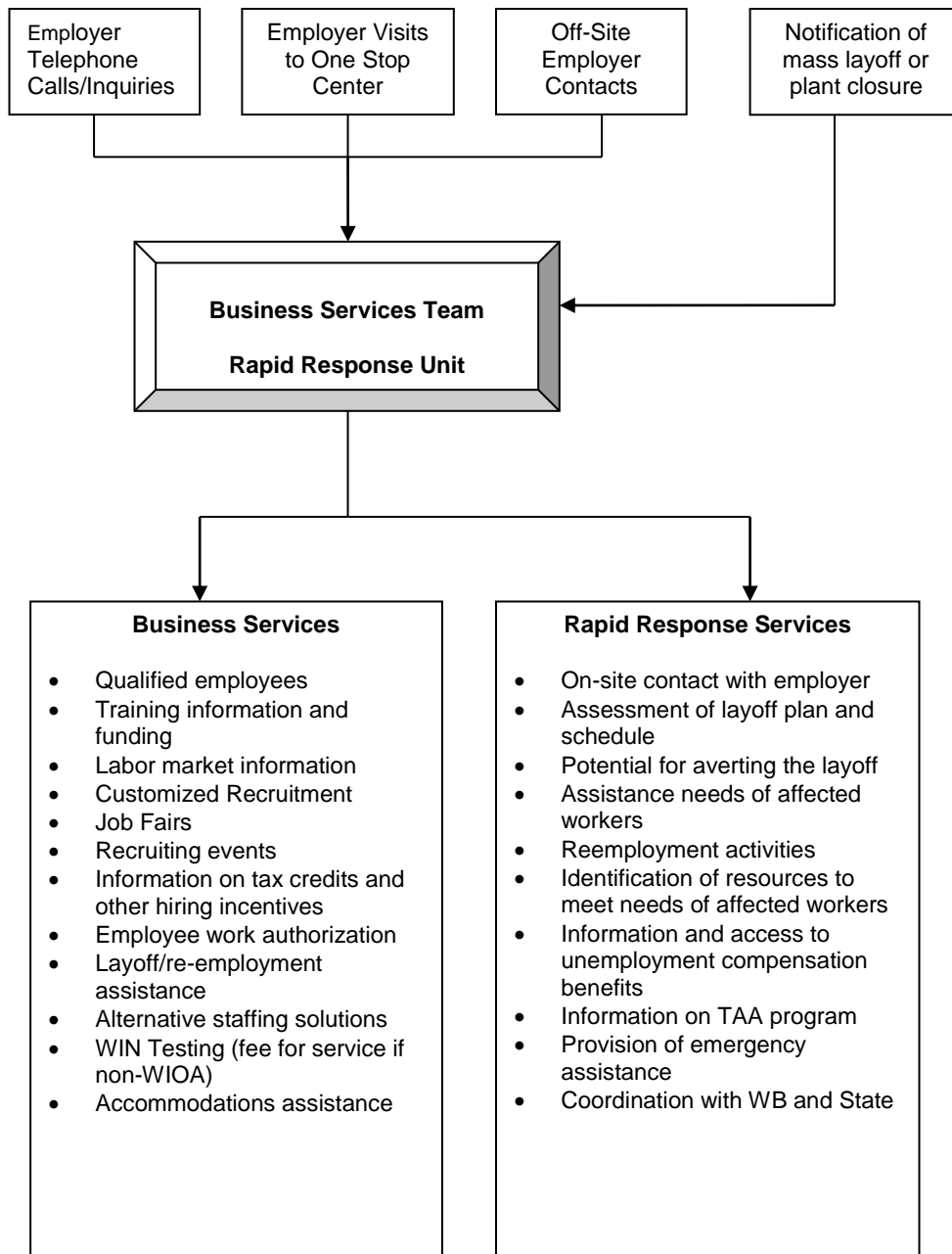
The Regional Director of Business Solutions (RDBS) serves as the Lead contact with SCDEW, sets metrics and goals for the 4 county Business Services Team (BST), implements strategies to hold staff accountable, monitors BST performance, and is responsible for ensuring consistent uniform practices and services across all four counties: Cherokee, Greenville, Spartanburg and Union. The RDBS provides functional supervision to all business services team members as it relates to the business services team vision and goals.

During PY18 and beyond, the BST will coordinate and collaborate with mandatory and non-mandatory SC Works partners on the following:

1. RDBS will work with our partners to implement an improved, more effective, uniform referral process.
2. RDBS will regularly solicit input on how to improve services, communicate program changes, and discuss concerns. Business Services team meetings will be held no less than quarterly.

II. Business Services

The SC Works Upstate Business Services team is comprised of the Upstate Workforce Board Regional Director of Business Solutions (RDBS), Business Consultants from SC Works Greater Upstate partners such as Title 1 Business Solutions Consultants, Wagner Peyser Business Consultants, SCVR Business Development Specialists, DSS Job Developers, and Goodwill Job Connection Employment/Business Specialists. In this model, the RDBS develops, implements, and oversees special projects to include readySC projects, annual job fairs, sector partnerships; In addition the RDBS provides daily functional supervision over the full team. The Wagner Peyser Business Consultants manage all job orders and applicant referrals to local employers. SC Works Greater Upstate partners that are actively engaged and assist in the delivery of business services.



III. Business Services Staff

