

**Upstate Workforce Board Meeting  
November 16, 2015  
Thomas E. Hannah Family YMCA-Spartanburg**

**Board Members Present:**

Mr. Curtis Anderson, Chair  
Mr. Wade Ballard  
Mr. Shelley Blount  
Mr. Bill Brasington  
Mr. Jim Cook  
Ms. Tammy Cooley  
Mr. Wayne Gregory  
Ms. Betty Guzzo  
Mr. Craig Jacobs  
Ms. Pamela Kennedy  
Ms. Kathy Jo Lancaster  
Mr. Carter Smith  
Ms. Jennie Thomas  
Mr. David Wall  
Ms. Martha Young

**Board Members Absent:**

Mr. Ryan Childers  
Mr. Charles Ewart  
Mr. Robert Faucett  
Ms. Lisa Morris  
Ms. Cherie Pressley

**WIB Staff Present:**

Ms. Ann Angermeier  
Mr. Brent Bishop  
Mr. Dwayne Hatchett  
Ms. Kara Tanenbaum  
Ms. Dana Wood

**Guest Present:**

Ms. Kathy Bell  
Ms. Rochelle Brown  
Ms. Johnnie-Lynn Crosby  
Ms. Lajuana Denesha  
Ms. Michelle Hawkins  
Ms. Helen Merriweather  
Ms. Nina Staggers  
Mr. Doug Stephenson

**Welcome**

The meeting was called to order at 8:31 a.m. by Mr. Curtis Anderson, Chair.

**Approval of Meeting Minutes**

The August 17, 2015 meeting Minutes were reviewed. ***Mr. Wayne Gregory made a motion to accept the minutes as written. Ms. Betty Guzzo seconded the motion. There were no abstentions and the motion carried.***

**One Stop Committee Report**

Mr. Craig Jacobs, Committee Chair, reported for the OneStop Committee:

***The OneStop Committee recommends approval of the Allowable Training Activities Policy as presented. It was also requested that Workforce Board Staff be given permission to approve statewide providers and programs using the policy guidelines. With no questions or abstentions, the Board approved the recommendation.***

The Upstate Workforce Board received nine applications from Cherokee and Spartanburg businesses for Incumbent Worker Training (IWT) grants. The One Stop Committee met on October 22, 2015 to review and score the applications. Seven businesses in Spartanburg and Cherokee Counties were awarded funding for Incumbent Worker Training, totaling \$54,504.00:

▪ Boysen USA, LLC	Gaffney	\$ 4,650.00
▪ Davis Services, Inc.	Spartanburg	\$10,435.00
▪ IAC Group, Inc.	Spartanburg	\$13,974.00
▪ IWGHPC	Spartanburg	\$ 6,000.00
▪ Martex Fibers	Spartanburg	\$ 5,270.00
▪ Mermet	Gaffney	\$ 9,300.00
▪ Suminoe Textiles	Gaffney	\$ 4,875.00

It was noted that there were no applications received from Union County.

***The OneStop Committee recommended approval of the Incumbent Worker Training funds as noted. With no questions or abstentions, the Board approved the recommendation.***

Mr. Jacobs reviewed year-to-date budgets (expenditures through September 2015) for Arbor (SC Works and Rapid Response grants). There were no items that required Board action. Mr. Jacobs also provided a report on the monitoring from the Department of Labor, which stated that the South Carolina Department of Workforce (DEW) is to provide an implementation plan and timeline for co-location. This has not been received. The One Stop committee will meet when they receive the plan from DEW and make a decision accordingly.

#### **Executive Committee Report**

Mr. Anderson reported for the Executive Committee. The Executive Committee met on November 12, 2015. The Committee reviewed the year-to-date Upstate Workforce Board's office budget (expenditures through September 2015). There were no items that required Board action. Ms. Ann Angermeier, Executive Director, provided an update on the PY14 Performance Summary. The Upstate has met or exceeded performance measures for PY14. The Executive Committee revisited several inter-office staff policies to insure they were current and met WIOA guidelines. The committee recommended changes, which will be updated prior to the March Board meeting and voted on at that time.

#### **Youth Report**

Ms. Dana Wood, Associate Director, updated the Board on several programs and initiatives with the YouthStop and ACHIEVE programs. Ms. Wood also reported that enrollments are currently on track moving from in-school to out-of-school youth. The Achieve program recently received a grant and has hired a part-time counselor on staff. There was no review of financials to date for the Youth programs. Ms. Wood concluded her report by encouraging all Board members to visit the Youth programs.

#### **Program and Project Updates**

Ms. Ann Angermeier, Executive Director, provided an update for upcoming programs and projects. Ms. Angermeier reminded the Board that Mary Ann Lawrence has been hired to provide WIOA training for Contractors, Partners, Board and staff.

#### **Adjournment**

With no other business or discussion, the meeting was adjourned at 9:23 a.m.

**The next regular meeting of the Upstate Workforce Investment Board is scheduled for Monday, January 25, 2016.**



**Upstate Workforce Investment Board Meeting**  
**November 16, 2015**  
**Thomas E. Hannah YMCA-Spartanburg**

**8:30 AM**

- Welcome
- Approval of the August 17, 2015 Meeting Minutes (*Action Required*)

Mr. Curtis Anderson, Chair

**8:40 AM**

- One Stop Committee Report  
IWT Approval (*Action Required*)  
Allowable Training Activities (*Action Required*)  
Review of Finances to date  
Status of OneStop

Mr. Craig Jacobs  
One Stop Committee Chair

**8:50 AM**

- Executive Committee Report  
Review of WIB Finances to date  
Review of PY14 Performance  
Policy Approval (*Action Required*)

Mr. Curtis Anderson, Chair

**9:00 AM**

- Youth Report  
Review of Financials to date

Ms. Dana Wood  
Upstate WIB Associate Director

**9:10 AM**

- Program and Project Updates

Ms. Ann Angermeier  
Upstate WIB Executive Director

**9:25 AM**

- Other Business and Adjourn



**UPSTATE WORKFORCE INVESTMENT BOARD  
MEETING MINUTES**

**Date of Meeting:** August 17, 2015  
**Time of Meeting:** 8:30 a.m.  
**Place of Meeting:** SCC Union County Advanced Technology Center

**Board Members Present:**

Mr. Curtis Anderson  
Mr. Wade Ballard, Esq.  
Mr. Shelley Blount  
Mr. Jim Cook  
Ms. Tammy Cooley  
Mr. Robert Faucett  
Ms. Betty Guzzo  
Mr. Craig Jacobs  
Ms. Kathy Jo Lancaster  
Ms. Lisa Morris  
Mr. Carter Smith  
Ms. Jennie Thomas

**Board Members Absent:**

Mr. Bill Brasington  
Mr. Ryan Childers  
Mr. Charles Ewart  
Mr. Wayne Gregory  
Ms. Cherie Pressley  
Mr. David Wall  
Ms. Martha Young

**WIB Staff Present:**

Mr. Brent Bishop  
Mr. Dwayne Hatchett  
Ms. Kara Tanenbaum  
Ms. Dana Wood

**Guests Present:**

Ms. Rochelle Brown  
Mr. Zack Dickerson  
Mr. Scott Ferguson  
Mr. Brandon Joyner  
Ms. Helen Merriweather  
Mr. Gray Parks  
Mr. Doug Stephenson

**Welcome and Introductions**

In the absence of WIB Chairman, Mr. David Wall, Mr. Robert Faucett, Vice-Chair, called the meeting to order at 8:35 a.m. and welcomed those in attendance.

**Minutes Approved:**

The May 18, 2015, meeting minutes were reviewed. *Mr. Jim Cook made a motion to approve the minutes as written. Mr. Wade Ballard seconded the motion. There were no abstentions and the motion carried.*

**Nominating Committee Report**

Ms. Lisa Morris presented on behalf of the Nominating Committee, which recommends Mr. Curtis Anderson as Chair and Mr. Robert Faucett as Vice-Chair for the Upstate Workforce Board. There being no further nominations from the floor, the nominations were closed.

*Mr. Ballard made a motion to approve Mr. Anderson as Chair for Upstate Workforce Board. Mr. Cook seconded the motion. There were no abstentions and the motion carried.*

*Mr. Cook made a motion to approve Mr. Faucett as Vice Chair for Upstate Workforce Board. Mr. Ballard seconded the motion. There were no abstentions and the motion carried.*

**Special Recognition/Pass the Gavel**

Ms. Ann Angermeier, Executive Director of the Upstate Workforce Board, recognized Mr. David Wall for his dedication as Immediate Past Chair for the Upstate Workforce Investment Board and presented an engraved

**Other Business**

Mr. Craig Jacobs reported that the Department of Labor has issued their monitoring report to SCDEW. The One Stop Committee has requested a copy from SCDEW.

**Adjournment**

With no other business or discussion from the floor, the meeting was adjourned at 9:51 a.m.

**The next regular meeting of the Upstate Workforce Investment Board is scheduled for November 16, 2015.**

**Upstate Workforce Investment Board  
One Stop  
Committee Summary**

<b>Meeting Date</b>	October 22, 2015 at 8:30 a.m.
<b>Contact for Questions and Concerns</b>	Mr. Craig Jacobs - 864.266.1561 Email: <a href="mailto:cjacobs@spencerhines.com">cjacobs@spencerhines.com</a>  Ms. Dana Wood – 864.596.2028 Email : <a href="mailto:dwood@upstatewib.org">dwood@upstatewib.org</a>
<b>Significant Items and Issues Raised</b>	<ul style="list-style-type: none"> <li>• Selective Service Waiver</li> <li>• Allowable Training Activities Policy Update</li> <li>• IWT Applications/Ranking</li> </ul>
<b>Action Taken</b>	<ul style="list-style-type: none"> <li>• <i>Voted to approve the Selective Service Waiver for client, per SC Works request.</i></li> <li>• <i>Voted to approve the Allowable Training Activities Policy Update as requested.</i></li> <li>• <i>Voted to approve the IWT funds as recommended by the Committee.</i></li> </ul>
<b>Results and Outcomes</b>	<p><b>Selective Service Waiver</b> SC Works is requesting the Committee to approve a selective service waiver for a participant who is requesting HVAC training from Spartanburg Community College. His training begins January 2016. There was some discussion on previous applicants and the Committee's decisions in the past.</p> <p><b>Allowable Training Activities Policy Update</b> The Upstate WIB Staff proposed the following recommendation for approval from the OneStop Committee: only provide training to targeted industry occupations (Manufacturing, Healthcare, Logistics, Distribution and Retail) with the addition of Construction Trades. It is proposed that entry-level wages be a minimum of \$12.00 per hour. It is also recommended that the OneStop Committee maintain the same training percentages approved at the last OneStop Committee Meeting. Percentages are as follows:</p> <ul style="list-style-type: none"> <li>• 60% Manufacturing</li> <li>• 25% Trades</li> <li>• 15% Other</li> </ul> <p><b>Other stipulations:</b></p> <ul style="list-style-type: none"> <li>• Trainings should not last more than 2 years.</li> <li>• Limited to \$6,000 per year for a max of \$12,000 to include books, tools, etc. (limited to \$2,000).</li> <li>• On- the- Job training is limited to \$6,000 per slot (less than 6 months). Registered Apprenticeships combined with OJT may last up to 2 years. Employers requesting more than 5 OJT slots or 25% of their workforce must be approved by the Upstate WIB Executive Director.</li> <li>• Work Experience is limited to \$4,800 per slot.</li> <li>• Pre- Vocational Training is limited to \$3,000 (GED training, ESOL, basic computer skills, skill gaps, etc.)</li> <li>• All training scholarships must be approved by the SC Works Project Director or designee. SC Works Upstate must adhere to the stipulations listed above. A waiver may be submitted to the WIB office for approval by WIB staff should SC Works Upstate identify a participant requesting training outside the above parameters. Proper LMI and other justification must be included.</li> </ul>



# Bringing Employers and Job Seekers Together



SC Works Upstate  
Monthly Report Card PY15  
(October 2015)

DASHBOARD 10/01/2015 through 10/31/2015

	1st Quarter			2nd Quarter			3rd Quarter			4th Quarter			TOTAL
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Total Center Traffic	2835	2163	1840	1862	0	0	0	0	0	0	0	0	8700
WIOA Traffic (Spartanburg 78, Union 3 )	225	140	77	81	0	0	0	0	0	0	0	0	523
UI Traffic (Spartanburg 104, Union 56 )	322	181	197	160	0	0	0	0	0	0	0	0	860
WP Traffic (Spartanburg 812, Union 568 )	2229	1902	1567	1380	0	0	0	0	0	0	0	0	7078
Total Unduplicated Center Traffic	1373	1133	864	994	0	0	0	0	0	0	0	0	4364
# Scheduled for Orientation	49	31	34	20	0	0	0	0	0	0	0	0	134
# Attended Orientation	41	21	16	14	0	0	0	0	0	0	0	0	92
# of Workshops Offered	32	26	31	29	0	0	0	0	0	0	0	0	118
# Scheduled for Workshops	77	58	42	50	0	0	0	0	0	0	0	0	227
# of Workshop Attendees	57	39	32	39	0	0	0	0	0	0	0	0	167
New ADULT Enrollments	17	16	3	11									47
New DW Enrollments	0	1	2	0	0	0	0	0	0	0	0	0	3
Total Caseload	331	333	269	271	0	0	0	0	0	0	0	0	271
New ADULTS beginning training	17	16	4	0	0	0	0	0	0	0	0	0	37
New DWs beginning training	2	2	0	0	0	0	0	0	0	0	0	0	4
% New Clients vs Clients Entering Trng	111.8%	105.9%	80.0%										99.2%
# of New Job Orders Placed	235	251	238	245	0	0	0	0	0	0	0	0	969
# of Jobs New Jobs Available	453	864	1022	1220	0	0	0	0	0	0	0	0	3559
# Entered Employment	38	10	24	19	0	0	0	0	0	0	0	0	91

## CAREER CONSULTANT CASELOADS:

Nancy Wilson - 92  
Meika Jones - 56  
Susi Garcia - 90  
Katherine Pendergrass - 31

## CENTER TRAFFIC:

Location	PY15	PY14	Change
* Cherokee	241	1287	-1046
Spartanburg	994	1383	-389
Union	627	794	-167

## TRAINING PROVIDERS AND PROGRAMS

Provider Training Program/Number of enrollees

\*Data pulled from SC Works online system \*

**Arbor**  
**Profit & Loss Budget vs. Actual**  
**July through September 2015**

Original Budget					
	25% of PY15	Jul - Sep 15	Budget	\$ Over Budget	% of Budget
<b>Income</b>					
Grants Received		993,435.23	993,435.23	0.00	100.0%
Total Income		993,435.23	993,435.23	0.00	100.0%
<b>Expense</b>					
Administration					
Dues, Prof fees, Subscriptions		0.00	100.00	-100.00	0.0%
Fringes		19,339.67	83,368.36	-64,028.69	23.2%
Indirect Cost		16,127.42	62,812.91	-46,685.49	25.68%
Management Fee		13,659.75	54,638.94	-40,979.19	25.0%
Salaries		103,788.83	398,135.02	-294,346.19	26.07%
Total Administration		152,915.67	599,055.23	-446,139.56	25.53%
Operating Expenses					
Computers and Software		38.16	2,000.00	-1,961.84	1.91%
Contract/Consulting Services		467.92	3,000.00	-2,532.08	15.6%
Equipment Rental		1,291.08	2,800.00	-1,508.92	46.11%
Facilities Costs		1,986.21	3,000.00	-1,013.79	66.21%
Mileage		1,924.65	5,000.00	-3,075.35	38.49%
Office Supplies		95.82	6,200.00	-6,104.18	1.55%
Postage		289.92	500.00	-210.08	57.98%
Printing Supplies		216.84	1,200.00	-983.16	18.07%
Professional Development		0.00	100.00	-100.00	0.0%
Relocation		593.82	1,000.00	-406.18	59.38%
Rent		32,855.01	134,180.00	-101,324.99	24.49%
Telephone		3,385.95	11,300.00	-7,914.05	29.96%
Travel-Out of Town		0.00	100.00	-100.00	0.0%
Utilities		1,895.18	3,000.00	-1,104.82	63.17%
Total Operating Expenses		45,040.56	173,380.00	-128,339.44	25.98%
Supportive Services					
Transportation		2,870.00	8,000.00	-5,130.00	35.88%
Total Supportive Services		2,870.00	8,000.00	-5,130.00	35.88%
Training Expenses					
Instructional Training		64,701.41	213,000.00	-148,298.59	30.38%
Total Training Expenses		64,701.41	213,000.00	-148,298.59	30.38%
Total Expense		265,527.64	993,435.23	-727,907.59	26.73%
Net Income		<u>727,907.59</u>	<u>0.00</u>	<u>727,907.59</u>	<u>100.0%</u>



PY15

Arbor: Rapid Response Grants

Grant	TOTAL					Current %	25%
	thru September 30, 2015 Expenditures	Budget	Variance	% of Budget			
Rapid Response IWT #14RRIWT07 (9/14/15)	\$ 56,980.00	\$ 65,320.00	\$ 8,360.00	87.2%			
Rapid Response IWT #14RRIWT15 (1/31/16)	\$ 16,750.00	\$ 45,850.00	\$ 29,100.00	36.5%			
Rapid Response IWT #14RRIWT16 (1/31/16)	\$ 6,150.00	\$ 60,950.00	\$ 54,800.00	10.1%			
Rapid Response IWT #14RRIWT17 (3/28/16)	\$ 22,200.00	\$ 78,445.00	\$ 56,245.00	28.3%			
Rapid Response IWT #14RRIWT18 (3/1/16)	\$ -	\$ 42,950.00	\$ 42,950.00	0.0%			
IWT 15M903IWT01-UWIB #15IWT03 (8/31/16)	\$ -	\$ 54,504.00	\$ 54,504.00	0.0%			
Totals	\$ 102,060.00	\$ 348,019.00	\$ 245,959.00	29.3%			

**Upstate WIB**  
**Profit & Loss Budget vs. Actual**  
July through September 2015

25% of PY15	Jul - Sep 15	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
Income				
Grants Received	598,700.00	598,700.00	0.00	100.0%
<b>Total Income</b>	<b>598,700.00</b>	<b>598,700.00</b>	<b>0.00</b>	<b>100.0%</b>
<b>Gross Profit</b>	<b>598,700.00</b>	<b>598,700.00</b>	<b>0.00</b>	<b>100.0%</b>
Expense				
91055 · Salaries and Fringes				
91055a · Temp Staff	25,781.81	137,463.00	-111,681.19	18.76%
91055 · Salaries and Fringes - Other	64,312.93	278,016.00	-213,703.07	23.13%
<b>Total 91055 · Salaries and Fringes</b>	<b>90,094.74</b>	<b>415,479.00</b>	<b>-325,384.26</b>	<b>21.69%</b>
92004 · Dues and Publications	2,161.00	4,000.00	-1,839.00	54.03%
92500 · Mileage	636.53	4,000.00	-3,363.47	15.91%
92510 · Professional Development	1,353.00	13,333.00	-11,980.00	10.15%
92700 · Office Supplies	272.78	8,000.00	-7,727.22	3.41%
92704 · Copier	612.54	4,000.00	-3,387.46	15.31%
92705 · Advertising and Promo	12,621.74	38,000.00	-25,378.26	33.22%
93121 · Printing	0.00	1,200.00	-1,200.00	0.0%
93145 · Postage and Delivery	59.50	800.00	-740.50	7.44%
93300 · Rent Expense	10,113.72	40,455.00	-30,341.28	25.0%
93452 · Consulting/Contracts	1,415.00	35,000.00	-33,585.00	4.04%
93500 · Vehicle Manpower/Overhead	51.57	1,000.00	-948.43	5.16%
93501 · Vehicle Parts	18.97	700.00	-681.03	2.71%
93502 · Vehicle - Fuel, Oil, Lub	308.22	4,000.00	-3,691.78	7.71%
93600 · Telephone Expense	1,414.85	10,000.00	-8,585.15	14.15%
95000 · Miscellaneous Expense	314.32	3,800.00	-3,485.68	8.27%
97000 · Special Projects	1,569.25	12,333.00	-10,763.75	12.72%
99308 · Computer and Software	60.90	2,000.00	-1,939.10	3.05%
99680 · Miscellaneous Equipment	0.00	600.00	-600.00	0.0%
<b>Total Expense</b>	<b>123,078.63</b>	<b>598,700.00</b>	<b>-475,621.37</b>	<b>20.56%</b>
<b>Net Ordinary Income</b>	<b>475,621.37</b>	<b>0.00</b>	<b>475,621.37</b>	<b>100.0%</b>
<b>Net Income</b>	<b>475,621.37</b>	<b>0.00</b>	<b>475,621.37</b>	<b>100.0%</b>

PY15

WIB Incentive Fund Grants

	TOTAL				Current %	25%
	thru September 30, 2015 Expenditures	Budget	Variance	% of Budget		
Grant						
Incentive Fund Grant #14INC03 (6-30-16)	\$ 481.54	\$ 1,911.00	\$ 1,429.46	25.2%		
Totals	\$ 481.54	\$ 1,911.00	\$ 1,429.46	25.2%		



# PY 2014 WIA Quarterly Report Summary - 4th Quarter (Rolling 4 quarters)

Performance Measure	Group	State			Worklink			Upper Savannah			Upstate			Greenville			Midlands			Trident		
		Goal	% of Goal	Actual	Goal	% of Goal	Actual	Goal	% of Goal	Actual	Goal	% of Goal	Actual	Goal	% of Goal	Actual	Goal	% of Goal	Actual	Goal	% of Goal	Actual
*Placement in Employment or Education (14-21)	Youth	70.5	105.4%	74.3	80.0	108.0%	86.4	73.8	101.4%	74.8	81.0	113.7%	92.1	67.2	104.4%	70.2	68.5	109.4%	74.9	71.9	92.7%	66.7
*Attainment of Degree or Certificate (14-21)	Youth	71.0	98.2%	69.7	80.0	96.9%	77.6	74.4	90.8%	67.6	78.0	106.3%	82.9	66.5	82.5%	54.9	64.0	101.4%	64.9	77.0	82.4%	63.4
***Literacy or Numeracy (14-21)	Youth	58.5	96.6%	56.5	67.6	107.0%	72.3	55.0	76.9%	42.3	84.6	109.1%	92.3	53.0	93.0%	49.3	50.6	88.2%	44.6	61.5	98.1%	60.3
*Entered Employment	Adults	72.0	105.3%	75.8	69.1	111.5%	77.1	71.0	114.2%	81.1	74.4	102.9%	76.6	72.0	100.0%	72.0	75.7	102.7%	77.7	66.7	111.1%	74.1
**Retention Rate	Adults	79.5	103.8%	82.5	76.4	109.3%	83.5	82.5	101.0%	83.3	82.1	108.3%	88.9	76.4	115.7%	88.4	85.2	99.9%	85.1	79.8	100.0%	79.8
**Average Earnings	Adults	87.0	100.2%	87.2	88.8	97.0%	86.2	85.5	98.5%	84.3	91.1	98.5%	89.7	87.1	103.9%	90.5	89.5	95.2%	85.2	86.0	100.9%	86.8
	DW	92.7	98.3%	91.1	93.3	91.9%	85.7	96.1	99.0%	95.2	93.4	99.7%	93.1	95.7	95.3%	91.2	92.7	96.8%	89.7	90.1	96.9%	87.4
	Adults	11,000	101.8%	\$11,194	11,538	96.8%	\$11,169	10,063	93.6%	\$9,417	12,192	85.4%	\$10,411	11,889	96.1%	\$11,424	11,554	105.3%	\$12,162	11,054	106.8%	\$11,807
	DW	15,100	94.6%	\$14,279	15,532	88.3%	\$13,712	13,638	92.0%	\$12,543	15,100	89.5%	\$13,508	17,319	83.2%	\$14,417	16,433	94.9%	\$15,596	17,800	99.7%	\$17,748

Performance Measure	Group	Pee Dee			Lower Savannah			Catawba			Santee Lynches			Waccamaw			Lowcountry		
		Goal	% of Goal	Actual	Goal	% of Goal	Actual	Goal	% of Goal	Actual	Goal	% of Goal	Actual	Goal	% of Goal	Actual	Goal	% of Goal	Actual
*Placement in Employment or Education (14-21)	Youth	74.0	100.4%	74.3	67.4	111.7%	75.3	63.3	114.4%	72.4	63.6	97.0%	61.7	78.9	103.0%	81.3	67.4	101.4%	68.3
*Attainment of Degree or Certificate (14-21)	Youth	83.0	96.8%	80.4	67.4	105.2%	70.9	72.6	110.0%	79.9	65.6	78.8%	51.7	72.0	105.6%	76.0	68.6	89.4%	61.4
***Literacy or Numeracy (14-21)	Youth	70.0	114.7%	80.3	52.4	95.4%	50.0	60.0	124.6%	74.8	54.1	94.1%	50.9	60.0	90.5%	54.3	50.0	101.9%	50.9
*Entered Employment	Adults	71.3	98.7%	70.4	68.5	109.5%	75.0	74.0	92.1%	68.1	76.0	94.3%	71.7	78.5	104.2%	81.8	77.0	101.8%	78.4
Rate	DW	76.0	109.5%	83.3	76.0	109.2%	83.0	81.1	96.8%	78.5	79.2	99.1%	78.5	80.0	100.7%	80.5	72.0	113.0%	81.4
**Retention Rate	Adults	88.0	99.6%	87.7	87.5	102.2%	89.4	89.2	99.9%	89.1	89.1	91.5%	81.6	87.6	104.1%	91.2	85.9	103.7%	89.1
**Average Earnings	DW	93.4	96.6%	90.2	91.4	102.1%	93.3	93.1	101.9%	94.9	94.5	89.5%	84.6	94.0	98.0%	92.1	87.3	103.1%	90.0
	Adults	11,000	99.7%	\$10,965	10,458	106.5%	\$11,134	11,308	89.1%	\$10,076	12,547	84.7%	\$10,628	10,385	101.4%	\$10,532	9,751	103.0%	\$10,047
	DW	14,042	106.2%	\$14,910	14,345	92.7%	\$13,301	15,358	88.9%	\$13,653	14,257	85.5%	\$12,193	15,100	84.7%	\$12,790	13,270	104.0%	\$13,804

<b>Exceeds Goal</b> Actual Performance is greater than 100.0% of the goal
<b>Meets Goal</b> Actual Performance is between 80.0% and 100.0% of the goal
<b>Did Not Meet Goal</b> Actual Performance is under 80.0% of the goal

\*These measures include program exiters from 1/1/14 to 12/31/14.

\*\*These measures include program exiters from 7/1/13 to 6/30/14.

\*\*\*These measures include program exiters from 10/1/14 to 9/30/15.



# USC Upstate ACHIEVE Program Progress Report PY15 July 1, 2015--June 30, 2016

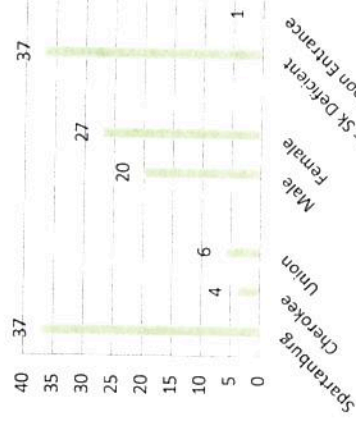


10/31/2015

	1st Quarter			2nd Quarter			3rd Quarter			4th Quarter			TOTAL
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	
Attended Orientation (POC)	8	18	15	16									57
Pending Applications	5	20	11	12									48
Eligible WIA Applicants	1	4	3	2									10
Referrals to other agencies	3	6	5	6									20
Carryover (Prev. Yr)	30	NA	NA	38									NA
New Enrollments	0	3	4	3									10
New enrollments BSD-rdg and/or math	0	1	3	2									6
Total Active End of Quarter	0	NA	36	NA									NA
Total Served (New, CO)	30	33	37	40									NA
Exiters entering Follow-up	0	9	3	2									14
Of those exiting, the # Employed or in Advanced Training at Enrollment	0	3	1	0									4
Placed in Empl/College/Adv Trng	0	4	2	2									8
GEDs Earned	0	2	0	0									2
Occupational Credentials Earned	0	0	5	0									5
Entering as BSD in rdg and/or math	22	1	3	2									28
Attaining LN in at least 1 subj	15	4	3	0									22
WorkKeys Earned (Silver or above)	1	0	0	1									2
Pre-employment class completed	0	4	2	3									9
Work Experiences Completed	0	1	0	1									2
Driver's Ed	0	5	0	0									5

22 of the 30 carried over need L/4. 15/22 carried over as attaining LN or achieved it in July 2015.

## Demographics of Total Served--47 PY15 7/1/15--11/10/15



This chart includes students that cannot be counted in carryover but still being served...new, carryover and carryover not counted.

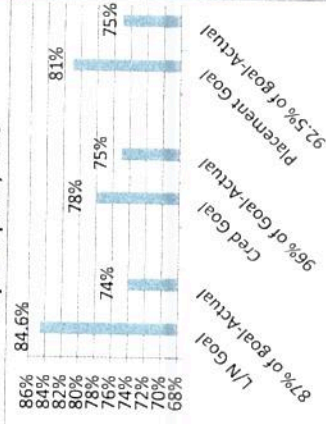
## YTD Budget

Cost Category	Budget	YTD Expense	YTD %
Staff	\$ 208,245.12	\$ 66,862.71	32.0%
Operating	\$ 24,985.60	\$ 1,165.90	5.0%
Training	\$ 68,334.45	\$ 18,824.41	28.0%
Support Services	\$ 22,700.00	\$ 2,364.32	10.0%
Indirect	\$ 16,931.61		
<b>Total</b>	<b>\$ 341,196.78</b>	<b>\$ 89,217.34</b>	

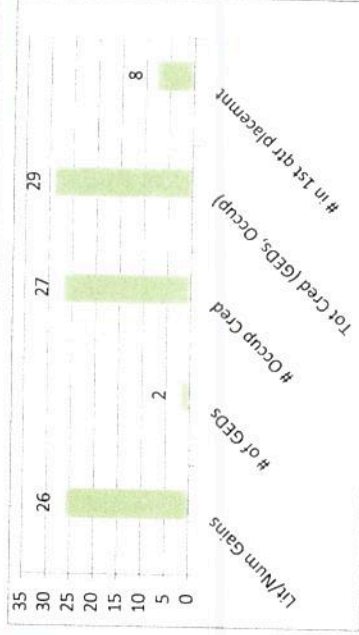
10/31/2015

This is an estimation since USC has not yet invoiced due to the PeopleSoft budget software that is being newly implemented. IDC cannot be yet figured.

## PY15--1st Qtr July 1--Sept 30, 2015



WIA Common Measures



YTD (7/1/15--11/10/15)

Participants may have more than one credential, but only one is counted per participant in outcome. All credentials are reflected here.

# ACHIEVE

## Profit & Loss Budget vs. Actual

July through September 2015

	25% of PY15	Jul - Sep 15	Budget	\$ Over Budget	% of Budget
<b>Income</b>					
Grants Received		341,196.78	341,196.78	0.00	100.0%
Total Income		341,196.78	341,196.78	0.00	100.0%
<b>Expense</b>					
Indirect Costs		0.00	16,931.61	-16,931.61	0.0%
Instructional Training		0.00	13,637.66	-13,637.66	0.0%
Operating Expenses		0.00	24,985.60	-24,985.60	0.0%
Staff Salaries & Fringe Benefit		0.00	208,245.12	-208,245.12	0.0%
Supportive Services		0.00	22,700.00	-22,700.00	0.0%
Vocational Exploration (W E)					
Staff SalaryFringe		0.00	40,393.02	-40,393.02	0.0%
V E Indirect Costs		0.00	3,231.44	-3,231.44	0.0%
Vocational Exploration (W E) - Other		0.00	11,072.33	-11,072.33	0.0%
Total Vocational Exploration (W E)		0.00	54,696.79	-54,696.79	0.0%
Total Expense		0.00	341,196.78	-341,196.78	0.0%
Net Income		341,196.78	0.00	341,196.78	100.0%



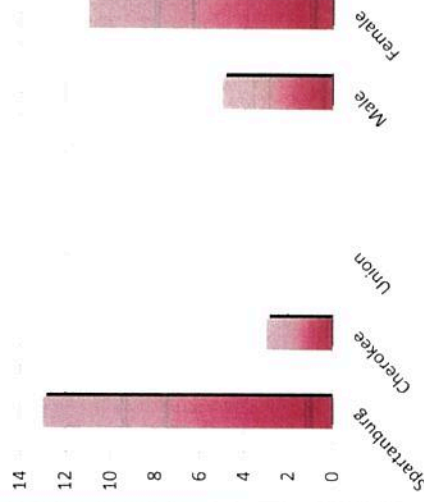
**Progress Report PY15**  
July 1, 2015 - June 30, 2016



**DASHBOARD (Rolling Progress)**

	1st Quarter			2nd Quarter			3rd Quarter			4th Quarter			TOTAL
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	
# Of informational contacts	35	37	239	90									401
# Of applications received	2	1	3	14									20
# Of academically eligible	2	1	3	14									20
# Of eligible WIA applicants	2	1	2	3									8
# Of referrals to other agencies	5	5	1	2									13
# Of carryovers (Prev. Yr or Mo)	7	7	8	13									35
# Of new enrollments	0	3	2	3									10
% Of Enrollment Benchmark	14%	20%	26%	32%									32%
Total active end of month	7	10	13	16									16
# Of exiters entering follow-up	0	0	59	1									60
# Placed in empl/college/adv trng	0	0	48	1									49
# Of diploma's earned	0	0	52	1									53
# WorkKeys platinum earned	0	0	0	0									0
# WorkKeys gold earned	0	0	1	0									1
# WorkKeys silver earned	0	0	1	0									1
# WorkKeys bronze earned	0	0	0	1									1

**YouthStop™ Demographics**



**Total Served YTD** 16 Carry-overs plus New Enrollments

Cost Category	Budget	YTD Expense	YTD Goal	YTD Actual
Staff	\$ 269,886	\$ 81,001	33%	30%
Operating	\$ 76,307	\$ 22,982	33%	30%
Instructional Training	\$ 14,350	\$ 940	33%	7%
Work Placement & Recovery	\$ 62,728	\$ 19,449	33%	31%
Supportive Service/Incentives	\$ 10,721	\$ 500	33%	5%
<b>Total</b>	<b>\$ 433,992</b>	<b>\$ 124,872</b>	<b>33%</b>	<b>29%</b>

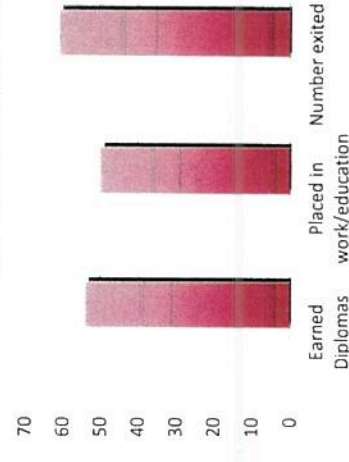
Invoices through: 10/31/2015

Please note: District No. 6 does not charge for indirect costs.  
Current financials are not yet available.

**PY15 2nd Quarter Performance Projected**



**YTD Outcomes for PY15**



**YouthStop**  
**Profit & Loss Budget vs. Actual**  
**July through September 2015**

	25% of PY15	Jul - Sep 15	Budget	\$ Over Budget	% of Budget
<b>Income</b>					
Grants Received		433,991.87	433,991.87	0.00	100.0%
Total Income		433,991.87	433,991.87	0.00	100.0%
<b>Expense</b>					
Academic/Occupational Training		940.00	14,350.00	-13,410.00	6.55%
Career Dev. Sp. Wages & Fringes		14,581.07	52,727.88	-38,146.81	27.65%
Operating Expenses		16,906.30	76,307.24	-59,400.94	22.16%
Staff Salaries & Fringe Benf.		58,786.59	269,886.25	-211,099.66	21.78%
Supportive Svcs for A & O Svcs		500.00	10,720.50	-10,220.50	4.66%
Vocational Exploration (WE etc)		0.00	10,000.00	-10,000.00	0.0%
Total Expense		91,713.96	433,991.87	-342,277.91	21.13%
Net Income		<u>342,277.91</u>	<u>0.00</u>	<u>342,277.91</u>	<u>100.0%</u>